



GSA Federal Acquisition Training Symposium

April 25 – 26, 2017
Huntsville, AL

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Interact

Alliant Program General Overview March 2017

AGENDA

- What is a GWAC?
- Alliant Overview
- Share Successes
- Value Proposition
- Customers
- DPAs
- Scope
- Support Services
- Questions



What is a GWAC?

A Government Wide Acquisition Contract is defined as a task or delivery order contract for *information technology*.



- Contracts established by one agency for Governmentwide use
- Operated by an Executive Agency designated by the OMB - Only three agencies are designated: NASA, NIH and GSA
- Pursuant to Section 5112(e) of the Clinger-Cohen Act
- Not subject to the Economy Act

GWACs Offer Value to the Customer

- Achieve socioeconomic goals
- Solutions-based contracts for information technology services and related products
- Shortened procurement lead time
- Highly qualified contractors
- Limited Protestability-FAR 16.505 and NDAA 2008
- Supports competition through fair opportunity process
- Flexibility of contract types
- Alliant and Alliant Small Business GWACs allows for emerging technologies to be performed
- Ancillary support permitted when it is integral to and necessary for the IT services-based outcome

Alliant GWAC Value Pr

- \$50 Billion Ceiling
- 10 Year Period of Performance
- 57 Primes
- Awarded 2009
- Alliant is the most COMPREHENSIVE and FLEXIBLE IT contract in the federal IT marketplace. It allows for a total solution for large complex IT requirements, including those aspects of the IT solution that aren't IT in and of themselves, but are integral and necessary to the solution – those ancillary products and services needed.



Ordering period of performance: April 2009 to April 2014, with one five-year option from April 2014 to April 30, 2019* (Basic Contract expiration date).

*Task Order performance can be performed up to April 30, 2024, which is past the Basic Contract expiration date, only when (1) orders are issued before April 30, 2019; and (2) options are included at initial issuance of the Order. The FAR Clause 52.217–8 Option to Extend Services cannot be used to extend work past April 30, 2024. (Refer to Alliant Contract Section F.3)

Alliant GWAC Value Proposition

- A comprehensive integrated IT solutions
- Always current with today's technology
- Worldwide coverage
- Shortened procurement lead time
- Highly qualified Contractors
- Limited Protestability – FAR 16.505 and NDAA 2008
- Flexibility of contract types
- Optional scope reviews at no additional cost
- Dedicated GWAC client support
- Delegation of Procurement Authority (DPA) training
- Acquisition Templates
- Flexibility to use subcontractors
- GWAC Newsletter (Subscribe: www.gsa.gov/egc)



Alliant Success Stories...

- Alliant Sales \$29.3B to 68 agencies
- 52 of 57 Alliant Primes have at least 1 award
- Overall average 3.0 proposals submitted
- Out of 615 task orders awarded
 - 35 protested
 - 26 of those have been denied
- Defense Procurement Acquisition Policy (DPAP) endorsement
- State Department awards \$2.5B Vanguard II task order
- GSA first agency to move email to the Cloud under Alliant
- Department of Navy (DON) chooses Alliant/ASB as mandatory use contracts for IT Development & Support Services
- Alliant Shared Interest Group (SIG) plays instrumental role with interagency working group in developing sample Statements of Objective (SOOs) for Planning Data Center Consolidation & Cloud Migration
- SSA (\$209M) & USSOCOM (\$700M) use Alliant in lieu of creating their own IDIQ
- Defense Health Agency (DHA) new policy to use GWACs



GWAC Task Order Successes

8(a) STARS II

- \$91 million – Department of Labor
- \$85 million – Department of State

Alliant

- \$2.5 billion – Department of State

Alliant Small Business

- \$582 million – Department of Energy (resulted in \$22 million in savings)

VETS

- \$97 million from Department of Commerce
- \$119 million from EPA

Customer Testimonials

““The flexibility under Alliant to handle emerging technologies is important, because our DOD customers have critical needs,” said Mike Canales, a senior analyst in the office of Defense Procurement and Acquisition Policy. “Alliant has built in technology refreshments and enhancements that allow us to get access to emerging technologies.” –

- Published 2012 Federal Computer Week

“Your customer service is unparalleled with any other contracting entity I have worked with in the past 37 years with 200 plus contracts under my belt. I look forward to a long and successful partnership with each and every one of you.”

- Patricia Lehtma, Defense Commissary Agency

“The Alliant GWAC Team is unyielding in their support during the placement of a task order and throughout its life cycle. I rest on the knowledge that the team responds swiftly to all inquiries. That has proven beneficial as the need to use Alliant has increased.”

-Patrick Clementine, General Services Administration

Customer Testimonials (Continued)

"The Alliant GWAC team was responsive, flexible and sensitive to our needs. We took short-notice ownership of a complex, multi-million dollar contract. Without the support of extremely competent GSA contracting staff, there is no way we could have put a contract in place to stabilize the stressful, tenuous workplace environment that was beginning to develop. We always felt part of the process from SOW development to contract award. The most pleasant contracting experience we've had to date."

- Reginald L. Sennie, Major, USAF, MSC, CPHIMS

"The customer service that the GSA Alliant GWAC team provided was exceptional and the Statement of Work review support was very helpful."

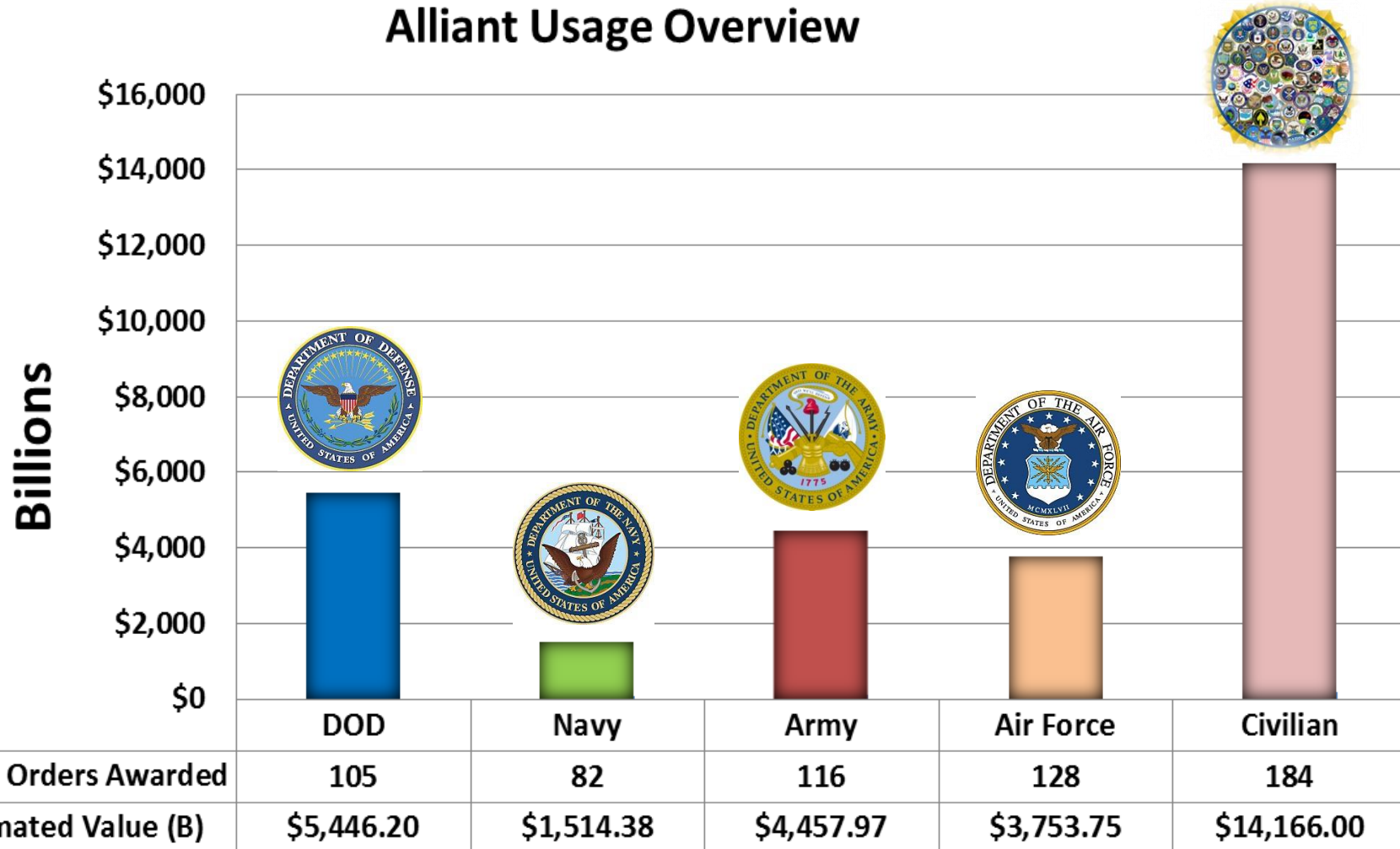
- Gabriel G. Aviles, U.S. Securities and Exchange Commission

Alliant Usage to Date



- Total Estimated Awarded Value - \$29.3B
- 615 Task Orders
- Largest - \$2.5B
- 68 Agencies
- 52 out of 57 Alliant Primes have received awards
- 760+ Procurement Reviews (SOW Review Team)
- 3.0 +/- Average Number of Proposals
- CONUS/OCONUS – *Worldwide!*

Alliant Usage Overview



NOTE: These figures do not include Alliant Small Business awards

Industry Partner	Contract #	Total Obligations	Estimated Values	Total Orders Awarded
Abacus Technology Corporation	GS00Q09BGD0004	\$ 10,396,607.18	\$ 66,990,287.29	3
Accenture Federal Services LLC	GS00Q09BGD0005	\$ 152,382,829.11	\$ 458,065,461.81	14
Salient Federal Solutions Inc. (A SalientCRGT company)	GS00Q09BGD0007	\$ 19,633,917.04	\$ 25,840,610.09	4
TechFlow Inc. (formerly Alion)	GS00Q09BGD0008	\$ 16,761,816.98	\$ 25,537,158.01	3
Alliant Solutions LLC	GS00Q09BGD0009	\$ 41,582,508.20	\$ 83,778,822.09	3
American Systems Corporation	GS00Q09BGD0010	\$ 3,013,623.99	\$ 36,648,714.87	1
Lockheed Martin Corporation (formerly Analytical Services, Inc.)	GS00Q09BGD0011	\$ 11,573,267.28	\$ 347,482,270.28	2
URS Federal Services, Inc. (An AECOM Company)	GS00Q09BGD0012	\$ 295,143,431.42	\$ 310,379,655.93	7
Booz Allen Hamilton Engineering Services, LLC (Formerly ARINC)	GS00Q09BGD0013	\$ 1,066,218,757.16	\$ 1,205,640,438.40	12
AT&T Government Solutions, Inc.	GS00Q09BGD0015	\$ 82,102,540.36	\$ 107,501,512.15	8
BAE Systems Information Solutions	GS00Q09BGD0016	\$ 8,839,708.65	\$ 13,004,229.17	5
BAE Systems Technology Solutions & Services	GS00Q09BGD0017	\$ 31,143,305.03	\$ 33,983,405.97	2
Deloitte Consulting LLP	GS00Q09BGD0018	\$ 215,820,684.67	\$ 316,963,314.25	26
Booz Allen Hamilton	GS00Q09BGD0019	\$ 1,145,853,784.63	\$ 2,741,169,721.32	47
CACI Inc. Federal	GS00Q09BGD0020	\$ 620,505,130.69	\$ 1,289,262,655.62	39
Centech Group, Inc., The	GS00Q09BGD0021	\$ 27,092,368.56	\$ 33,713,988.00	3
CGI Federal Inc.	GS00Q09BGD0022	\$ 311,064,918.51	\$ 367,543,919.41	12
Communication Technologies Inc.	GS00Q09BGD0024	\$ 7,277,653.36	\$ 12,362,553.07	3
CSRA LLC (formerly CSC)	GS00Q09BGD0025	\$ 482,465,954.46	\$ 962,543,414.60	35
Engility Corporation (formerly Dynamics Research Corporation)	GS00Q09BGD0026	\$ 70,566,904.57	\$ 75,129,172.69	5
HP Enterprise Services LLC	GS00Q09BGD0027	\$ 443,034,733.39	\$ 901,342,045.66	17
EPS Corporation	GS00Q09BGD0028	\$ 126,430,490.76	\$ 304,827,476.06	5
ECS Federal, LLC (formerly Federal Network Systems LLC)	GS00Q09BGD0029	\$ 7,891.20	\$ 484,393.81	1
General Dynamics One Source, LLC (An Intra-Company Joint Venture)	GS00Q09BGD0030	\$ 754,738,968.36	\$ 1,642,423,821.92	33
Harris Corporation	GS00Q09BGD0031	\$ 137,977,870.62	\$ 156,288,254.44	14
INDUS Corporation	GS00Q09BGD0033	\$ 7,036,227.79	\$ 13,440,433.10	1
International Business Machines Corporation (IBM)	GS00Q09BGD0034	\$ 380,008,348.55	\$ 475,942,723.33	18
Vencore Services and Solutions, Inc.	GS00Q09BGD0035	\$ 33,375,871.22	\$ 52,649,529.80	4
NTT DATA Federal Services, Inc.	GS00Q09BGD0036	\$ 6,092,803.13	\$ 17,033,531.25	3
CACI NSS, INC. (formerly L-3 National Security Solutions Inc.)	GS00Q09BGD0037	\$ 670,784,653.94	\$ 1,178,738,171.51	26
LGS Innovations	GS00Q09BGD0038	\$ 23,000,000.00	\$ 37,910,892.17	1
Leidos Innovations Corporation (formerly Lockheed Martin Integrated Sys	GS00Q09BGD0039	\$ 1,189,094,417.33	\$ 2,768,235,384.49	24
MacAulay-Brown, Inc.	GS00Q09BGD0040	\$ 124,704,652.42	\$ 148,324,910.83	7
ManTech Advanced Systems International Inc.	GS00Q09BGD0041	\$ 149,191,871.73	\$ 670,590,307.11	8
Information Innovators Inc. (formerly AECOM National Security Programs	GS00Q09BGD0042	\$ 89,655,780.01	\$ 98,763,347.09	1
NCI Information Systems Inc.	GS00Q09BGD0043	\$ 28,179,710.49	\$ 31,226,446.48	4
Camber Government Solutions, Inc. (A Huntington Ingalls Industries Com	GS00Q09BGD0044	\$ 40,745,383.29	\$ 71,724,435.51	4
Dell Services Federal Government Inc. (An NTT Data Company)	GS00Q09BGD0045	\$ 53,986,986.30	\$ 148,402,878.52	4
Tribalco	GS00Q09BGD0046	\$ 12,564,077.88	\$ 26,022,405.27	4
Raytheon Company	GS00Q09BGD0047	\$ 64,069,924.39	\$ 158,821,001.56	12
SAIC	GS00Q09BGD0048	\$ 2,894,693,961.02	\$ 5,659,087,131.94	52
Serco, Inc.	GS00Q09BGD0049	\$ 40,462,443.89	\$ 51,598,212.05	13
Smartronix Inc.	GS00Q09BGD0050	\$ 346,717,851.39	\$ 684,475,922.21	18
STG Inc.	GS00Q09BGD0053	\$ 8,058,453.65	\$ 32,933,264.00	1
Kratos Technology and Training Solutions	GS00Q09BGD0054	\$ 67,299,189.01	\$ 87,767,240.01	6
SRA International Inc.	GS00Q09BGD0055	\$ 788,805,045.51	\$ 1,661,198,792.38	22
Northrop Grumman Systems Corp.	GS00Q09BGD0056	\$ 967,936,127.20	\$ 1,645,928,110.28	53
Phacil, Inc.	GS00Q09BGD0057	\$ 8,808,055.98	\$ 11,744,074.64	1
Jacobs Technology	GS00Q09BGD0059	\$ 262,593,161.61	\$ 1,066,822,247.53	10
Unisys Corporation	GS00Q09BGD0060	\$ 774,772,965.92	\$ 913,243,244.26	9
Digital Management Inc.	GS00Q09BGD0061	\$ 62,802,431.14	\$ 106,345,625.26	4
Wyle Laboratories, Inc.	GS00Q09BGD0062	\$ 437,849.01	\$ 437,849.01	1
TOTALS:		\$15,177,507,909.98	\$ 29,338,315,408.50	615

Contractor Award Breakdown

Agency Breakdown - DOD

Agency Breakdown	# of Task Orders	Order Value
Air Force	128	\$ 3,753,216,470.49
Air Force Legal Operations Agency	1	\$ 580,821.00
Army	117	\$ 4,838,114,534.79
Army/Air Force Exchange Service	1	\$ 8,385,002.45
COUNTERINTELLIGENCE FIELD ACTIVITY	1	\$ 16,112,679.86
Defense Acquisition University (DAU)	10	\$ 151,002,012.25
Defense Contract Audit Agency (DCAA)	4	\$ 28,240,367.09
Defense Cyber Crime Security	3	\$ 805,928,286.71
Defense Finance and Accounting Services (DFAS)	8	\$ 77,437,782.75
Defense Health Agency (DHA)	6	\$ 53,546,776.89
Defense Health Services System	1	\$ 6,091,942.00
Defense Human Resources Activity	1	\$ 20,982,363.04
Defense Information Systems Agency (DISA)	11	\$ 262,988,763.05
Defense Intelligence Agency	2	\$ 108,037,701.71
Defense Manpower Data Center	7	\$ 741,489,080.20
Defense Media Activity	1	\$ 11,921,602.64
Defense Security Corporation Agency	1	\$ 36,648,714.87
Defense Security Services	4	\$ 101,970,458.34
Defense Threat Reduction Agency (DTRA)	3	\$ 21,291,419.16
Defense Travel Management Office	1	\$ 143,083,047.00
High Performance Computing Modernization Program (HPCMP)	1	\$ 55,703,625.45
Joint Country Force Assessment (US DoD)	1	\$ 17,773,902.14
Joint Improvised-threat Defeat Agency (JIDA)	1	\$ 325,868,201.00
Military Postal Services Agency	2	\$ 17,665,846.07
National Defense University	1	\$ 34,332,285.60
National Security Agency (NSA)	1	\$ 2,049,015.00
Navy	60	\$ 1,089,006,604.30
Office of the Under Secretary of Defense for Acquisition, Technology and Logistics	2	\$ 70,064,590.65
Special Ops Command - SOCOMM	5	\$ 742,386,251.75
Task Force for Business and Stabilization Operations	2	\$ 6,967,867.47
TRICARE Management Activity	1	\$ 58,097,367.96
U.S. Central Command	3	\$ 443,330,613.44
U.S. Marine Corp	22	\$ 425,373,625.88
U.S. Transportation Command - TRANSCOM	6	\$ 69,751,271.53
UNIFIED COMBATANT COMMAND HEADQUARTERS	1	\$ 8,807,019.00
United States European Command, Headquarters, U.S. Armed Forces, Europe (HQ EUCOM)	2	\$ 405,500,966.93
United States Military Training Mission (USMTM)	1	\$ 57,742,668.86
Washington Headquarters Service	7	\$ 154,779,650.52

Agency Breakdown - Civilian

Agency Breakdown	# of Task Orders	Order Value
Department of Agriculture	15	\$ 1,144,709,067.09
Department of Commerce	10	\$ 26,004,472.39
Department of Energy	1	\$ 521,547.00
Department of Homeland Security	20	\$ 3,425,723,402.64
Department of Housing Urban Development	2	\$ 102,995,049.00
Department of Human and Health Services	18	\$ 1,097,985,611.66
Department of Interior	11	\$ 119,217,943.38
Department of Justice	14	\$ 1,496,892,513.92
Department of Labor	1	\$ 59,673,486.12
Department of State	6	\$ 2,615,132,592.70
Department of Transportation	2	\$ 76,617,145.28
Department of Treasury	12	\$ 235,875,040.19
Department of Veteran Affairs	13	\$ 292,693,015.88
District of Columbia	3	\$ 78,774,326.61
Environmental Protective Agency	14	\$ 449,487,308.40
Equal Employment Opportunity Commission	2	\$ 25,127,781.30
Federal Housing Finance Agency (FHFA)	1	\$ 11,626,471.88
Federal Deposit Insurance Corporation (FDIC)	1	\$ 365,462,364.00
General Services Administration	14	\$ 1,462,846,176.65
Government Accountability Office (GAO)	2	\$ 153,539,842.00
Millenium Challenge Corporation	1	\$ 578,894.18
National Aeronautics and Space Administration (NASA)	6	\$ 79,197,558.69
National Geospatial-Intelligence Agency	1	\$ 4,664,308.74
Natinoal Science Foundation	2	\$ 202,054,837.65
Pension Benefit Guarantee Corporation (Dept of Labor)	5	\$ 68,497,894.25
Recovery Accountability and Transparency Board	2	\$ 21,027,766.00
Small Business Administration	2	\$ 14,240,989.15
Social Security Administration	1	\$ 212,096,166.97
USAID	1	\$ 81,404,134.00
U.S. Securities and Exchange Commission	2	\$ 241,376,500.94

Top “10” Agencies

Agency	Total Estimated Value
Department of the Army	\$4.83 B
Department of the Air Force	\$3.75 B
Department of Homeland Security	\$3.42 B
Department of State	\$2.61 B
Department of the Navy	\$1.51 B
Department of Justice	\$1.49 B
General Services Administration	\$1.46 B
Department of Agriculture	\$1.14 B
Department of Human and Health Services	\$1.09 B
Defense Cyber Crime Security	\$805 M

NOTE: These figures do not include Alliant Small Business awards

Agency	AAS Task Orders	Acquisition Assisted Services (AAS) Total Estimated \$	DODB Task Orders	Direct Order Direct Order (DODB) Total Estimated \$
DOD	44	\$ 3,925,635,473.10	61	\$ 1,520,572,094.28
Navy	17	\$ 1,077,292,624.67	65	\$ 437,087,605.51
Army	56	\$ 2,503,079,788.46	60	\$ 1,954,892,648.57
Air Force	67	\$ 2,977,364,221.70	61	\$ 776,387,098.55
Civilian	57	\$ 5,998,489,252.78	127	\$ 8,167,514,600.88
TOTAL	241	\$ 16,481,861,360.71	374	\$ 12,856,454,047.79

DOD (Navy, Army, Air Force and others):

- Total DOD Awards: 431
- Total DOD Estimated Value: \$15.13 Billion

Overall:

- Total Awards To Date: 615
- Total Estimated Value: \$29.3 Billion

NOTE: These figures do not include Alliant Small Business awards

GSA Assisted Acquisition Service (AAS)

Total Alliant Orders Awarded by GSA AAS

GSA	Orders	Total Estimated Value
FEDSIM	53	\$ 9,883,230,772.96
Region 3	32	\$ 2,142,000,070.32
Region 4	63	\$ 1,581,312,106.89
Region 7	30	\$ 990,337,171.56
Region 8	10	\$ 602,815,412.88
Region 5	13	\$ 503,690,723.31
Region 2	6	\$ 323,642,841.74
NCR / Region 11	15	\$ 267,863,737.79
Region 9	17	\$ 153,450,259.25
Region 1	2	\$ 33,518,264.00
TOTALS	241	\$ 16,481,861,360.70

NOTE: These figures do not include Alliant Small Business awards

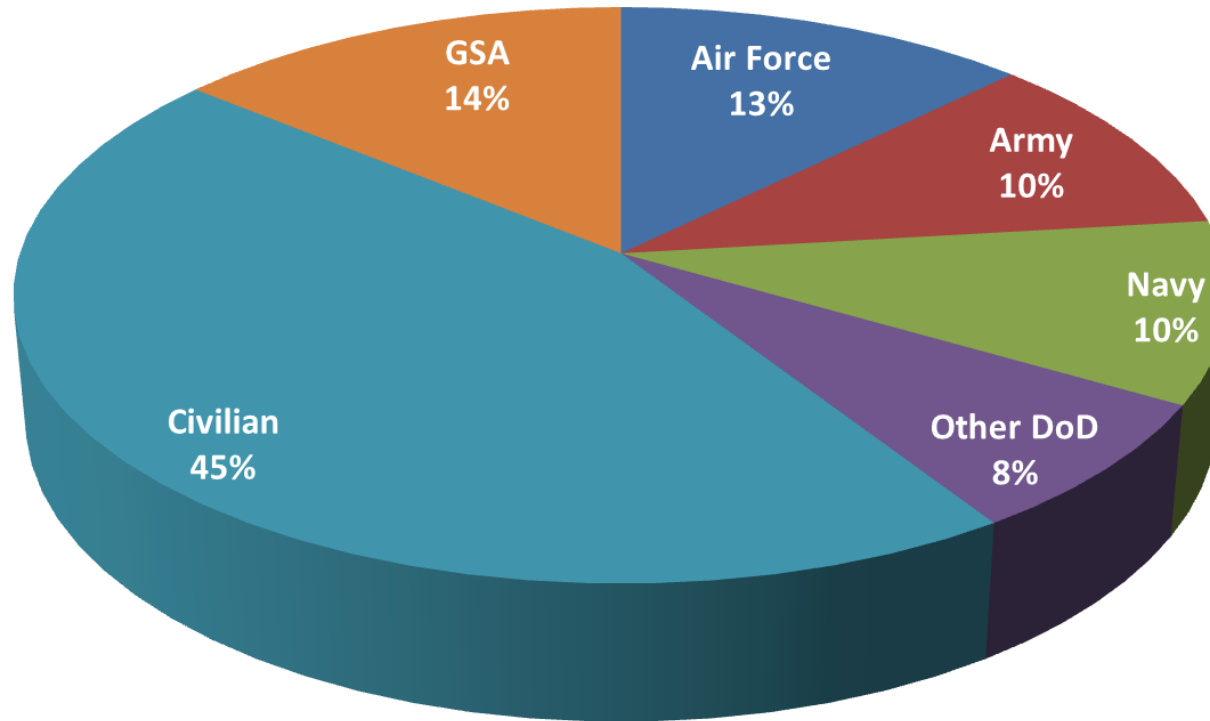
HOW?

Delegation of Procurement Authority (DPA) Required

- 60 - 90 Minute DPA training available to anyone/everyone
- Actual DPA itself issued only to warranted contracting officer (1102s)
- DPA's do not expire until the contract expires
- Full acquisition control remains in hands of the ordering contracting officer (OCO)
- No "Mother May I"
 - All aspects of the full acquisition cycle remain with Ordering Contracting Officer (OCO)



DPAs Issued by Agency- Alliant Program



Customers
Trained:

5,500

DPAs

Issued:

1,690

Where To Get Trained?

- DPA training webinars are offered twice a month. Customers can register at: www.gsa.gov/events
- Request training or have a question, Client Support Call Center: 877-534-2208
- Defense Acquisition University (DAU) offers online DPA training

WHY?

The Official Word...

- The **Office of Management and Budget (OMB)** says direct acquisitions from GSA's GWACs are "in the best interest of the government" in its June 2008 memo, [Guidance for Improving the Management and Use of Interagency Acquisitions](#) (PDF). OMB designated GSA as the Executive Agent for our GWACs under the Clinger-Cohen Act.
- The **Office of Federal Procurement Policy (OFPP)** also asks agencies to look to interagency contracts like GWACs first for efficiencies and cost savings in its September 2011 memo, [Development, Review and Approval of Business Cases for Certain Interagency and Agency-Specific Acquisitions](#) (PDF).
- The **Department of Navy issued a memo** on April 23, 2012 emphasizing the mandatory use of the GSA Alliant/Alliant Small Business for the acquisition of IT development and support services. [Read the April 23, 2012 memo](#) (PDF).
- **Defense Health Agency issued a memo** on April 25, 2016, establishing GSA's suite of vehicles to include Governmentwide Acquisition Contracts (GWACs) and Federal Supply Schedules (FSS) as mandatory vehicles for the acquisition of Military Health System (MHS) Health Information Technology (HIT) for both previously unsolicited and follow-on contracts/task orders, unless waived in accordance with procedures outlined herein.

SCOPE

Alliant is Comprehensive & Flexible

Comprehensive

- Anything IT Anywhere
- Scope aligned with FEA/DoDEA
- 80 Labor Skill Categories

Flexible

- FAR 16.505 Streamlined ordering procedures facilitate short lead time acquisitions
- All Contract Types : Firm Fixed Price (FFP), Cost, Labor Hour (LH), Time & Material (T&M), and Hybrids
- Ancillary services allowed to support an IT Solution, as long as integral and necessary to the solution



OMB – Common Approach to Federal Enterprise Architecture (FEA)

The common approach to Federal EA provides principles and standards for how business, information, and technology architectures should be developed across the Federal Government so they can be used consistently at various levels of scope within and between agencies, as well as with external stakeholders. The common approach provides integration points with other governance areas including strategic planning, capital planning, program management, human capital management, and cyber security. The Common Approach supports the Office of Management and Budget's IT Shared Services Strategy, Digital Strategy, and implementation of the Portfolio Stat process.

To talk to a our Technology Experts, you may contact:

- **Richard Blake** – richard.blake@gsa.gov / (619) 210-9077
- **Paul Bowen** – paul.bowen@gsa.gov / (617) 565-6570

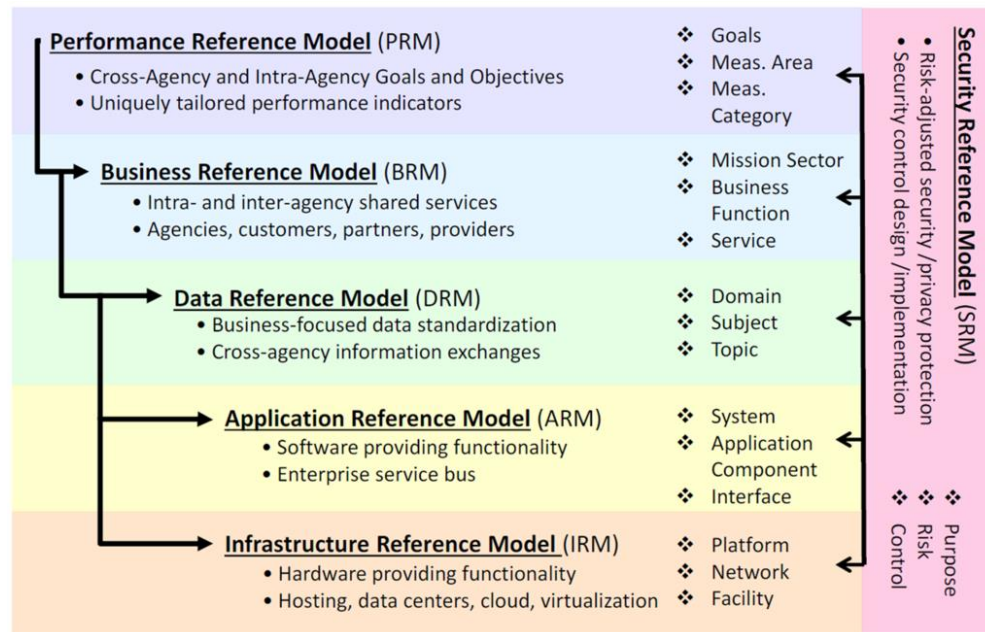
What is FEA?

The Federal Enterprise Architecture Framework v2 is best described as a suite of tools to help government planners implement the Common Approach. At its core is the Consolidated Reference Model (CRM), which equips OMB and Federal agencies with a common language and framework to describe and analyze investments. It consists of a set of interrelated “reference models” that describe the six architecture domains the framework covers:

- Strategy
- Business
- Data
- Applications
- Infrastructure
- Security



FEA Reference Models



In The Real World...

- Emerging technologies are grandfathered to scope
- FEA function centric
- All the “buzz” in scope
 - Managed Mobility
 - Cyber
 - Cloud & Cloud Management
 - Data Virtualization
 - Application Retirement
 - IT Health
- Hardware and Services not in scope but required may be considered ancillary



SIMPLIFY

Tools & Support ...

- Toll Free Customer Service:

General Alliant Information

alliant@gsa.gov
(877) 534-2208

General Small Business GWAC Information

sbgwac@gsa.gov
(877) 327-8732

- Content Rich Web Site (www.gsa.gov/alliant)
- Comprehensive Ordering Guide
- Complimentary SOW Reviews, Upon Request
- SOWs Samples – 15 available
- Acquisition Templates – 16 available
- List of References of Customers that are using Alliant
- Contract Access Fee (CAF) Cap
- Defense Procurement Acquisition Policy (DPAP) Endorsed
- Delegation of Procurement Authority Training
- Alliant and Alliant Small Business Prices Paid Tool (Government use only)
- **New!** Acquisition Gateway - workspace for the Federal acquisition workforce



Tools for Ordering Offices

Streamline your procurement

1. Receive Training
2. Obtain Delegation
3. Create Statement of Work
4. Compete to All
5. Award to One

Email Training request to
Alliant@gsa.gov

Need complementary scope
review? Send to
alliantsowreview@gsa.gov

Compete using e-Buy or
send directly using
AlliantAwardees@gsa.gov

Send signed award
document to Alliant PCO at
Alliant@gsa.gov

Websites that will bring value to your efforts:



- **GWAC Dashboards** (run your own query on GWAC usage): www.gsa.gov/gwacdashboards
- **Free Scope Reviews:** <http://www.gsa.gov/portal/content/308693>
- **Sample Statements of Work:** <http://www.gsa.gov/portal/content/103904#sows>
- **Training:** We offer Alliant and Alliant Small Business Program Delegation of Program Authority training "free of charge" twice a month and the class is no more than 90 minutes long. **By attending you'll receive 2 CLPs credits!** You can register online by choosing the day that best fits your schedule: www.gsa.gov/events
- **Alliant:** www.gsa.gov/alliant
- **DAU:** Alliant DPA training is now available through the Defense Acquisition University: http://icatalog.dau.mil/onlinecatalog/courses.aspx?crs_id=1940
- **Industry Partner Portal** (IPP) - hosted by the Alliant Shared Interest Group: www.alliantportal.com
- **Acquisition Gateway** – Now open to the public! <http://hallways.cap.gsa.gov>
- **Alliant and Alliant Small Business Prices Paid Tool:** www.strategicsourcing.gov – Government access only

Summary...

- GSA ITS Offers Full Range of Procurement Solutions
- Alliant/ Alliant SB – Strong/Successful Brand Name
- Easy to Use
- Comprehensive & Flexible & Vehicles
- Scope Aligned with FEA/DoDEA
- Emerging Technologies in Scope
- Excellent Customer Support
- Complimentary Scope Reviews Offered
- Pre-competed Vehicles Represent Substantial Savings Potential, and Best Value for Government



Enterprise GWAC Division Resources

Enterprise GWAC Division

Alliant E-mail:

Alliant Website:

(877) 534-2208

alliant@gsa.gov

www.gsa.gov/alliant



Alliant Contracting Officer:

Jason Schmitt (619) 696-2861

Alliant Program Manager (Acting):

Jim Lilac (858) 750-8416

Client Support:

Mimi Bruce (925) 735-1641

Technical Advisor:

Richard Blake (858) 210-9077

Business Development

Omar Saeb (619) 578-4722

Jennifer Jeans (858) 442-9509

Alliant Contract & Ordering Guide:

<http://www.gsa.gov/alliant>

Alliant SOW Review :

alliantsowreview@gsa.gov

Small Business GWAC Division Resources



Small Business Acquisition Division

Alliant SB Fax:

Alliant SB E-mail:

Alliant SB Website:

(877) 327-8732

(816) 823-1608

alliantsb@gsa.gov

www.gsa.gov/alliantsb

**Procuring Contracting Officer
4356**

**Business Development Specialist
2465**

Greg Byrd (816) 823-

Dean Cole (816) 823-

Contract & Ordering Guide:

www.gsa.gov/alliantsb

Customer Engagement Division

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THANK YOU!